

MICHAEL E. GOLDBERG

Described by clients as a “spark plug”, Michael Goldberg is a master at invigorating and engaging audiences. His style is “in your face” and high energy. His company Building Blocks Consulting focuses on helping insurance and financial services firms increase their production, recruitment, and retention. Bottom line! Clients include MetLife, Genworth Financial, Amalgamated Life, AXA Advisors, Guardian Life Insurance Company, Chubb & Son, HealthPass, the New York Business Group on Health (NYBGH), and Aflac. Michael speaks at conferences, runs sales meetings, and delivers dynamic programs on Networking, Referral Marketing, and Sales Presentations. His book “*You’re Hired*” *The Building Blocks to Job Search* has helped thousands of people in career transition get back into the workforce. Michael’s upcoming book *Networking for Producers* will be available in bookstores soon! For more information or to subscribe to Michael’s FREE newsletter *The Building Blocks to Success*, please visit www.BuildingBlocksConsulting.com or www.NetworkingForProducers.com.

